# The Serious Security Manifesto

#### Overview

The purpose of security compliance was simple.

Develop a security program and demonstrate security posture by undertaking frameworks such as SOC 2, HITRUST, and ISO 27001.

Years later and the integrity of these standards is being compromised. Market pressure to reduce the cost and complexity of such audits has increased. Organizations promoting 2-week audits and claiming full automation of the auditing process have eroded trust.

The system is broken. Together, we're going to fix it.



#### The 5 Manifesto Rules

1

Security and compliance should center around people.

Let's advance a new era of security fundamental to organizational growth that empowers people across companies to play an essential role in managing risk to multiply success.

2

standard GRC platforms should not be limited to a select number of

Traditional GRC tools can't scale with modern threats.

employees or inflexible to scale to new or updated frameworks.

Leadership should be aligned on Security & Compliance.

C-level executives and board members will increasingly be held

accountable for data security practices. Know how to leverage the

Since 85% of security breaches come as a result of human errors,

4

A credible security audit can't be completed in 2 weeks.

return on your security and compliance investment.

Pricing pressure has led to an alarming rise in hyper-accelerated audit timeliness that sacrifice quality for quantity and provide a false sense of security.

5

GRC integrations should serve a purpose.

Everyone likes the idea of making a complex task simple. But GRC integrations should enable cybersecurity leaders to identify non-compliance and take action when it matters.

## Security Compliance: Old Way vs New Way



### THE OLD WAY

Before Ostendio, scaling security compliance used to be costly, time-consuming and episodic

- EPISODIC AND RESOURCE-INTENSIVE PROCESS when driven by an annual audit
- MANUAL AUDITOR COLLABORATION required to collect evidence and uncover actions behind the checkmark
- LIMITED INTEGRATIONS that did not allow for action on non-compliant items
- VINPREDICTABLE OUTCOMES due to redundant audit tasks and limited framework cross-walking capability

### Ostendio saves you 84% on annual

THE NEW WAY

INCLUSIVE PROCESS supports each team member with what they need to

audit prep. And that's just the

- champion your security

  REAL-TIME AUDITOR COLLABORATION within the platform to eliminate duplicate audit tasks
- identify non-compliance and take action when it matters

  GUARANTEED REPEATABLE AUDIT

SUCCESS while cross-walking across

PURPOSEFUL INTEGRATIONS to

150+ compliance frameworks

